



24-5240

**DATE:** April 16, 2024 (Item No. 34)

**TO:** Board of Supervisors

**FROM:** Paul Lorenz, Chief Executive Officer (CEO)

**SUBJECT:** Fourteenth Amendment with Lisa Geisinger dba OncoTeam

### **RECOMMENDED ACTION**

Approve retroactive Fourteenth Amendment to Agreement with Lisa Geisinger, dba OncoTeam, relating to providing cancer case finding and abstracting services, increasing the maximum contract amount by \$233,500 from \$2,913,893 to \$3,147,393 and extending the agreement for a six-month period through June 30, 2024, that has been reviewed and approved by County Counsel as to form and legality. An exception to Board of Supervisors Policy 5.4.5.4, Length of Term of Contracts, has been approved by the Office of Countywide Contracting Management. (LA-1)

### **FISCAL IMPLICATIONS**

The recommended action, if approved, would not require modification to the current Board-approved budget for Santa Clara Valley Medical Center. If the agreement is approved, expenditure under the agreement is expected to continue at roughly the same level as recent years. Funds to support the agreement are included in the appropriations for services and supplies.

### **CONTRACT HISTORY**

On September 24, 2013, the Board of Supervisors approved the Original Agreement with Lisa Geisinger, dba OncoTeam relating to providing cancer case finding and abstracting services for the period of April 1, 2013 through June 30, 2014 with a maximum financial obligation not to exceed \$150,000.

On July 1, 2014, the Deputy County Executive pursuant to its delegated authority under the FY15 Master Contract List approved the First Amendment with no increase to the maximum and extending the term through June 30, 2015.

On June 10, 2015, the Deputy County Executive pursuant to its delegated authority under the FY16 Master Contract List approved the Second Amendment increasing the maximum financial obligation by \$150,000 from \$150,000 to \$300,000 and extending the term through June 30, 2016.

On June 20, 2016, the Deputy County Executive pursuant to its delegated authority under the FY17 Master Contract List approved the Third Amendment increasing the maximum financial obligation by \$150,000 from \$300,000 to \$450,000 and extending the term through June 30, 2017.

On June 14, 2017, the Deputy County Executive pursuant to its delegated authority under the FY18 Master Contract List approved the Fourth Amendment increasing the maximum financial obligation by \$150,000 from \$450,000 to \$600,000 and extending the term through June 30, 2018.

On February 15, 2018, the Deputy County Executive pursuant to its delegated authority under the FY18 Master Contract List approved the Fifth Amendment revising the scope of services only with no change to the maximum financial obligation nor the term.

On May 31, 2018, the Deputy County Executive pursuant to its delegated authority under the FY18 Master Contract List approved the Sixth Amendment increasing the maximum financial obligation by \$4,760 from \$600,000 to \$604,760 with no change to the term.

On June 19, 2018, the Board of Supervisors approved the Seventh Amendment increasing the Maximum financial obligation by \$166,250 from \$604,760 to \$771,010 and extending the term through June 30, 2019.

On March 9, 2019, the County Executive pursuant to its delegated authority approved the Eighth Amendment increasing the Maximum financial obligation by \$571,583 from \$771,010 to \$1,342,593 and extending the term through June 30, 2020.

On June 23, 2020, the County Executive pursuant to its delegated authority approved the Ninth Amendment increasing the Maximum financial obligation by \$440,750 from \$1,342,593 to \$1,783,343 and extending the term through June 30, 2021.

On June 23, 2021, the County Executive pursuant to its delegated authority approved the Tenth Amendment increasing the Maximum financial obligation by \$440,750 from \$1,783,343 to \$2,224,093 and extending the term through June 30, 2022.

On November 3, 2021, the County Executive pursuant to its delegated authority approved the Eleventh Amendment increasing the Maximum financial obligation by \$22,800 from \$2,224,093 to \$2,246,893 with no change to the term.

On January 29, 2023, the Director of Procurement pursuant to its delegated authority approved the Twelfth Amendment increasing the Maximum financial obligation by \$200,000 from to \$2,246,893 to \$2,446,893 and extending the term through December 31, 2022.

On February 28, 2023, the Board of Supervisors approved the Thirteenth Amendment to Agreement with Lisa Geisinger, dba OncoTeam, relating to providing cancer case finding and abstracting services increasing the maximum contract amount by \$467,000 from \$2,446,893 to \$2,913,893, and extending the agreement for a 12-month period through December 31, 2023.

## **REASONS FOR RECOMMENDATION AND BACKGROUND**

Santa Clara Valley Healthcare (SCVH) Cancer Center provides life-saving treatment to patients diagnosed with cancer through various treatment regimens, including radiation and chemotherapy. A feature of the Center is its cancer registry, a comprehensive database of cancer cases. Mandated by law, this registry serves multiple purposes: tracking cancer incidences, maintaining internal Quality Assurance (QA), evaluating treatment quality and survival rates against national benchmarks, and facilitating research efforts. All cases are reported to the California Cancer Registry, in compliance with Sections 103875 and 103885 of the California Health and Safety Code. Additionally, abstracted cancer cases are reviewed by a multidisciplinary care team to develop targeted treatment plans for complex patient cases.

Since September 2013, OncoTeam has managed all necessary cancer registry information ensuring regulatory compliance. OncoTeam has trained and managed Certified Tumor Registrars (CTRs) who consistently and accurately performed case-finding services, ensuring compliance with State and Federal cancer reporting requirements. Case abstracting for cancer registry services demands expertise in epidemiology, anatomy, medical terminology, treatment therapies, and familiarity with SCVH's electronic health record system. The American College of Surgeons requires CTR credentials for abstracting functions in accredited facilities. OncoTeam has demonstrated proficiency in providing these critical services, and SCVH seeks to extend its agreement through June 30, 2024.

SCVH is in the final stages of a competitive procurement (RFP) process and expects an award and finalization of a contract for these services before July 1, 2024. This extension will ensure continued compliance with State and Federal mandates while allowing SCVH time to finalize this solicitation process. Retroactive approval of this amendment is being requested due to delays resulting from the cancellation of a previous RFP.

### **Background**

SCVH maintains a cancer registry as required by California State law since 1985, mandating hospitals to collect and report comprehensive data on cancer cases. This process, known as cancer abstracting, is conducted by qualified Certified Tumor Registrars (CTRs). OncoTeam oversees CTR training and management, ensuring thorough review and reporting of cancer cases to the State. The registry, housed on-site, allows for the analysis of cancer trends, treatment quality, and survival rates against national benchmarks. OncoTeam utilizes specialized software for registry operations and statistical analysis, supporting multidisciplinary care team discussions and internal Quality Assurance (QA). The data submitted also fuels extensive State and National cancer research, guiding the development of treatment guidelines. Additionally, OncoTeam oversees SCVH's Tumor Board, Cancer Care Committee, and American College of Surgeons (ACS) accreditation processes.

## **CHILD IMPACT**

The recommended action will have a positive impact on children and youth through the Access to Health Care indicator by enhancing SCVH's ability to treat cancer.

## **SENIOR IMPACT**

The recommended action will have no/neutral impact on seniors.

## **SUSTAINABILITY IMPLICATIONS**

The recommended action will have no/neutral sustainability implications.

## **CONSEQUENCES OF NEGATIVE ACTION**

Failure to approve the recommended action may negatively impact SCVH's ability to fulfill legal obligations in reporting cancer cases (as mandated by California State law), and its ability to maintain compliance with applicable standards set by The Joint Commission (TJC), American College of Surgeons, and California Cancer Registry.

## **STEPS FOLLOWING APPROVAL**

Upon approval, the Clerk of the Board will notify Bruna Araujo and Adrian M. Garcia at [bruna.araujo@hhs.sccgov.org](mailto:bruna.araujo@hhs.sccgov.org) and [adrian.m.garcia@hhs.sccgov.org](mailto:adrian.m.garcia@hhs.sccgov.org), respectively.

## **ATTACHMENTS:**

- Agreement Lisa Geisinger
- Amend 1 Lisa Geisinger
- Amend 2 Lisa Geisinger
- Amend 3 Lisa Geisinger
- Amend 4 Lisa Geisinger
- Amend 5 Lisa Geisinger
- Amend 6 Lisa Geisinger
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- Amend 11 Lisa Geisinger
- Amend 12 Lisa Geisinger dba OncoTeam
- Amend 13 Lisa Geisinger dba OncoTeam
- Amend 14 Lisa Geisinger dba OncoTeam

- Amend 14 Lisa Geisinger dba OncoTeam B5Y
- Lisa Geisinger dba OncoTeam LA Forms