

67. Receive report from the Office of the County Executive relating to anticipated solicitations. (ID# 24-5293)



Report of Upcoming Solicitations

ID: 1372

Anticipated Solicitation Issue Date: 4/29/2024

Solicitation Type: RFP

Pre-proposal Conference: Not Required

Soliciting Agency/Department: 0921 - Health & Hospital Systems

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Child Care/Pre-school Services

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Single Award

Fund Type: Enterprise Fund

Solicitation Synopsis: Provision of childcare/pre-school services for employees of the Health System, other County employees, and local residents of the community.

Periscope Classification Code(s) 95225:Day Care, Preschool

ID: 1434

Anticipated Solicitation Issue Date: 6/7/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Genetic Laboratory Testing Services

New/Existing Goods/Services: New Contract For New Goods or Services

Single or Multiple Award: Multiple Award

Fund Type: Enterprise Fund

Solicitation Synopsis: The County of Santa Clara (County) is seeking proposals from qualified vendors to provide Santa Clara Valley Medical Center (SCVMC) Department of Pathology and Laboratory (Lab) genetic laboratory testing services. Genetic testing is used to identify changes in DNA sequence or chromosome structure.

Periscope Classification Code(s) ;#11505:Biochemical Reagents and Tests: Antibiotic Assays, Differentiation Discs, etc.;



Report of Upcoming Solicitations

ID: 1443

Anticipated Solicitation Issue Date: 6/2/2025

Solicitation Type: RFP

Pre-proposal Conference: Not Applicable

Soliciting Agency/Department: 0921 - Health & Hospital Systems

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Revenue Cycle Support and Charge Description Master Audit and Pricing Review

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Undetermined

Fund Type: Enterprise Fund

Solicitation Synopsis: The County of Santa Clara Health System is seeking Charge Description Master (CDM) audit and pricing review services. It is industry best practice to have a Hospital/Clinic's CDM reviewed from time to time to benchmark and identify potential revenue opportunities and current market rates.

Periscope Classification Code(s) ;#94610:Accounting and Billing Services, Including Payroll Services, 3rd Party Reimbursement for Medicare, Medicaid, Private Insurance, etc.;

ID: 1444

Anticipated Solicitation Issue Date: 10/4/2024

Solicitation Type: RFP

Pre-proposal Conference: Not Applicable

Soliciting Agency/Department: 0921 - Health & Hospital Systems

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Hospitalist and Intensivist Physician Staffing Services

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Undetermined

Fund Type: Enterprise Fund

Solicitation Synopsis: The County of Santa Clara Health System is seeking qualified and experienced providers for provision of on-call and on-site hospitalist and intensivist physician services.

Periscope Classification Code(s) ;#94874:Professional Medical Services: Physicians, Pharmacists, and All Specialties;



Report of Upcoming Solicitations

ID: 1445

Anticipated Solicitation Issue Date: 5/1/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0000 - Countywide

Solicitation Title: eSourcing Platform RFP

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Single Award

Fund Type: General Fund

Solicitation Synopsis: County of Santa Clara is looking to receive proposals from qualified proposers to provide a comprehensive electronic procurement (SaaS) system (herein referred to as the "eSourcing Platform and Supplier Management Solution") which will leverage modern technologies to automate and increase efficiencies in managing County solicitations.

Periscope Classification Code(s) ;#20880:Software, Microcomputer;#20879:RPA Software, Microcomputer;#20881:Software For Computer Software Training, Microcomputer;#

ID: 1446

Anticipated Solicitation Issue Date: 5/1/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Delivery Robot

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Multiple Award

Fund Type: General Fund

Solicitation Synopsis: Delivery robot with site mapping, deployment services, and related accessories. The robot will help to deliver medications or items in between stations.

Periscope Classification Code(s) ;#20524:Controllers, Programmable: Industrial Control Devices, Robots, etc., Environmentally Certified Products;#20424:Controllers, Programmable: Industrial Control Devices, Robots, etc.;



Report of Upcoming Solicitations

ID: 1447

Anticipated Solicitation Issue Date: 4/30/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0107 - County Executive

Contract Users: 0107 - County Executive

Solicitation Title: Agriculture Worker Housing Permit Process Change Management

New/Existing Goods/Services: New Contract For New Goods or Services

Single or Multiple Award: Single Award

Fund Type: General Fund

Solicitation Synopsis: A consultant or consultant team is required to facilitate a change management initiative to review, assess, and reform its permitting processes for new development, particularly with respect to agricultural worker housing. The consultant would further be expected to facilitate the implementation of recommended reforms under the direction of County Executive Leadership, including staff training. The consultant would be expected to conduct community stakeholder meetings and work with permitting departments to review business processes to develop a change management strategy including an implementation and training plan to effectuate recommended reforms.

Periscope Classification Code(s) ;#91809:Agricultural Consulting;#91867:Human Services Consulting, Including Mental Health Consulting;#91806:Administrative Consulting;#91863 : Housing Consulting;#91858 : Governmental Consulting;#



Report of Upcoming Solicitations

ID: 1448

Anticipated Solicitation Issue Date: 5/15/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0145 - Technology Services and Solutions

Contract Users: 0145 - Technology Services and Solutions

Solicitation Title: ArcGis Managed Services

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Single Award

Fund Type: General Fund

Solicitation Synopsis: The County employs ArcGIS as its standard Geographic Information Systems (GIS) platform and is seeking a contractor/vendor who provides the services related with hosting and management of ArcGIS Enterprise and related platforms (I.e., ArcGIS Managed Services). The services include; 1) Platform management, covering the provisioning and management of hardware and software infrastructure. 2) Software Updates and Patch Management. 3) Data Management services encompass data storage and backup, along with database management. 4) The 24/7 Monitoring and Performance Optimization, involving continuous monitoring, 24/7 support services for emergencies, and performance optimization through configuration adjustments. 5) Security Management includes implementing ISO's (Information Security Office) guidelines for security measures, managing security for ArcGIS systems and data, and monitoring for vulnerabilities. 6) Documentation for configurations and procedures.

Periscope Classification Code(s) ;#92045:Software Maintenance and Support Services and Updates and Data Hosting Services;#



Report of Upcoming Solicitations

ID: 1452

Anticipated Solicitation Issue Date: 4/17/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0263 - Facilities and Fleet

Contract Users: 0107 - County Executive, 0263 - Facilities and Fleet

Solicitation Title: Custodial Facilities Needs Assessment and Strategic Planning

New/Existing Goods/Services: New Contract For New Goods or Services

Single or Multiple Award: Single Award

Fund Type: Other Non-general Fund

Solicitation Synopsis: Proposer to provide a comprehensive facility condition and needs assessment, as well as strategic planning for the County of Santa Clara's Custodial Facilities. The main purpose of this solicitation is to identify and contract with a qualified professional firm to provide a comprehensive study of the County's existing custodial population facilities and provide options of viable solutions to meet current and future needs to support operations within existing, renovated, and/or new facilities.

Periscope Classification Code(s) ;#91800:CONSULTING SERVICES;#91812:Analytical Predictive Studies and Surveys Consulting;#91846:Feasibility Studies, Consulting;#91890: Strategic Planning and Consulting;#



24-5293

DATE: April 16, 2024

TO: Board of Supervisors

FROM: Ky Le, Deputy County Executive

SUBJECT: Semi-Monthly Report of Upcoming Solicitations

RECOMMENDED ACTION

Receive report from the Office of the County Executive relating to anticipated solicitations.

FISCAL IMPLICATIONS

There are no fiscal implications resulting from the issuance of Requests for Proposals (RFPs), Requests for Grant Applications (RFGAs), and Request for Statement of Qualifications (RFSQs). Fiscal impacts will be identified when resulting contracts are approved.

REASONS FOR RECOMMENDATION AND BACKGROUND

The report is a consolidated report of RFPs, RFGAs, and RFSQs anticipated to be released on or after April 16, 2024. This report is a comprehensive list for all County Departments and contains information relating to nine solicitations, with anticipated release dates spanning from April 2024 through October 2024.

The purpose of this legislative file and the attached Master Acquisition List (MAL) is to inform the Board of Supervisors of upcoming RFPs, RFGA, and RFSQs to be released by departments. The report is intended to provide summarized data, but not the actual solicitations, as departments often update and refine solicitation language up to the point of issuance. The solicitations may be in various stages of drafting. If a Supervisor is interested in reviewing a specific solicitation from the list prior to the solicitation being released, the Supervisor should contact the MAL Coordinator in the Office of the County Executive to coordinate receiving an off-agenda report from the issuing department before the solicitation is released.

The Anticipated Solicitation Issue Date is an estimate and is subject to change. If the date changes, or if the item is cancelled, it will be noted on the next report.

The following is a summary of the items that appear on this report:

- Upcoming Requests:
 - New—There are a total of four upcoming items that have been submitted since

the prior report, including items #1446–1448, and #1452.

- **Previously Reported**—There are a total of five items that were previously reported to the Board, including items #1372, #1434, and #1443–1445.
- **Revised Date of Issuance**—There are no items with a revised solicitation issue date that were previously reported to the Board.
- **Cancelled**—There are no cancelled items that were previously reported to the Board.

Report Description

A database has been created to generate this report regarding projected acquisitions. In some instances, departments may modify or cancel their acquisition plans and subsequently revise information in the report. The items in this report are numbered sequentially; however, only projects that have not yet been advertised are included in these monthly updates. Some items may be listed on multiple monthly reports with the same item number. This is an indicator that the solicitation has not yet been issued.

The following fields are present on the report:

Field	Field Description
ID	This is a unique number assigned to the acquisition. If the item is reported multiple times, the item number will remain with the acquisition.
Solicitation Type	This field identifies the solicitation type: RFP, RFGA, RFSQ, or other.
Anticipated Solicitation Issue Date	This is the date the department plans to issue the solicitation. If this date is extended to the next reporting period, the item will be reported again with the new anticipated release date.
Preproposal Conference	This field identifies if a pre-proposal conference is applicable for this solicitation.
Soliciting Agency/Department	The department taking the lead in issuing the solicitation.
Contract Users	The department(s) that will utilize the goods and/or services that are being solicited.
Solicitation Title	The title of the solicitation.
New or Existing Good/Service	This field identifies if this solicitation is for a new or existing good or service.
Single or Multiple Contract Award	This field identifies the plan to execute a single contract with a single vendor, or multiple contracts with multiple vendors.
Fund Type	This field identifies whether the funding is from the General Fund, a Grant Fund, or other Non-General fund.
Solicitation Synopsis	A high-level description of the solicitation.

Periscope Classification Code(s)	This field identifies the appropriate classification code for each solicitation. Vendors interested in responding to the solicitation should update their Periscope profiles to receive notifications and search Periscope for similar solicitations.
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Board of Supervisors Policy Manual Chapter 5, Policies on Soliciting and Contracting, section 5.6.5.1(A)(2) requires the Administration to issue a report to the Board about the solicitations that departments plan to issue.

CHILD IMPACT

The recommended action will have no/neutral impact on children and youth.

SENIOR IMPACT

The recommended action will have no/neutral impact on seniors.

SUSTAINABILITY IMPLICATIONS

The recommended action will have no/neutral sustainability implications.

STEPS FOLLOWING APPROVAL

Notify Tiffani Lopez of the Office of Countywide Contracting Management upon processing of this report.

ATTACHMENTS:

- Upcoming RFPs



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Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Child Care/Pre-school Services

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Fund Type: Enterprise Fund

Solicitation Synopsis: Provision of childcare/pre-school services for employees of the Health System, other County employees, and local residents of the community.

Periscope Classification Code(s) 95225:Day Care, Preschool

ID: 1434

Anticipated Solicitation Issue Date: 6/7/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Genetic Laboratory Testing Services

New/Existing Goods/Services: New Contract For New Goods or Services

Single or Multiple Award: Multiple Award

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Periscope Classification Code(s) ;#11505:Biochemical Reagents and Tests: Antibiotic Assays, Differentiation Discs, etc.;

Received: 04/16/24



Report of Upcoming Solicitations

ID: 1443

Anticipated Solicitation Issue Date: 6/2/2025

Solicitation Type: RFP

Pre-proposal Conference: Not Applicable

Soliciting Agency/Department: 0921 - Health & Hospital Systems

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Revenue Cycle Support and Charge Description Master Audit and Pricing Review

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Undetermined

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Periscope Classification Code(s) ;#94610:Accounting and Billing Services, Including Payroll Services, 3rd Party Reimbursement for Medicare, Medicaid, Private Insurance, etc.;

ID: 1444

Anticipated Solicitation Issue Date: 10/4/2024

Solicitation Type: RFP

Pre-proposal Conference: Not Applicable

Soliciting Agency/Department: 0921 - Health & Hospital Systems

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Hospitalist and Intensivist Physician Staffing Services

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

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Periscope Classification Code(s) ;#94874:Professional Medical Services: Physicians, Pharmacists, and All Specialties;



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Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0000 - Countywide

Solicitation Title: eSourcing Platform RFP

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Fund Type: General Fund

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ID: 1446

Anticipated Solicitation Issue Date: 5/1/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0118 - Procurement Department

Contract Users: 0921 - Health & Hospital Systems

Solicitation Title: Delivery Robot

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Single or Multiple Award: Multiple Award

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Solicitation Synopsis: Delivery robot with site mapping, deployment services, and related accessories. The robot will help to deliver medications or items in between stations.

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Report of Upcoming Solicitations

ID: 1447

Anticipated Solicitation Issue Date: 4/30/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0107 - County Executive

Contract Users: 0107 - County Executive

Solicitation Title: Agriculture Worker Housing Permit Process Change Management

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Single or Multiple Award: Single Award

Fund Type: General Fund

Solicitation Synopsis: A consultant or consultant team is required to facilitate a change management initiative to review, assess, and reform its permitting processes for new development, particularly with respect to agricultural worker housing. The consultant would further be expected to facilitate the implementation of recommended reforms under the direction of County Executive Leadership, including staff training. The consultant would be expected to conduct community stakeholder meetings and work with permitting departments to review business processes to develop a change management strategy including an implementation and training plan to effectuate recommended reforms.

Periscope Classification Code(s) ;#91809:Agricultural Consulting;#91867:Human Services Consulting, Including Mental Health Consulting;#91806:Administrative Consulting;#91863 : Housing Consulting;#91858 : Governmental Consulting;#



Report of Upcoming Solicitations

ID: 1448

Anticipated Solicitation Issue Date: 5/15/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0145 - Technology Services and Solutions

Contract Users: 0145 - Technology Services and Solutions

Solicitation Title: ArcGis Managed Services

New/Existing Goods/Services: New Contract for Existing or Additional Goods or Services

Single or Multiple Award: Single Award

Fund Type: General Fund

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Periscope Classification Code(s) ;#92045:Software Maintenance and Support Services and Updates and Data Hosting Services;#



Report of Upcoming Solicitations

ID: 1452

Anticipated Solicitation Issue Date: 4/17/2024

Solicitation Type: RFP

Pre-proposal Conference: Optional

Soliciting Agency/Department: 0263 - Facilities and Fleet

Contract Users: 0107 - County Executive, 0263 - Facilities and Fleet

Solicitation Title: Custodial Facilities Needs Assessment and Strategic Planning

New/Existing Goods/Services: New Contract For New Goods or Services

Single or Multiple Award: Single Award

Fund Type: Other Non-general Fund

Solicitation Synopsis: Proposer to provide a comprehensive facility condition and needs assessment, as well as strategic planning for the County of Santa Clara's Custodial Facilities. The main purpose of this solicitation is to identify and contract with a qualified professional firm to provide a comprehensive study of the County's existing custodial population facilities and provide options of viable solutions to meet current and future needs to support operations within existing, renovated, and/or new facilities.

Periscope Classification Code(s) ;#91800:CONSULTING SERVICES;#91812:Analytical Predictive Studies and Surveys Consulting;#91846:Feasibility Studies, Consulting;#91890: Strategic Planning and Consulting;#